

What may be included in your Financial Plan?

A financial plan is a roadmap to help you achieve your goals and objectives. It starts with where you are currently, and outlines specific actions you need to accomplish to get where you want to be. Below are outlined specific segments that may be part of your financial plan and addressed in your personal financial planning report.

Current Financial Status and Information:

- **Net worth statement and graph** (balance sheet) listing your assets and liabilities. Gives you an overall picture of your current net worth.
- **Cash flow statement and graph** listing your income and expenses. Helps with budgeting, and with determining your current and future income needs.
- **Current portfolio analysis** - Detailed investment analysis, showing your asset allocation, historic return, and variability (standard deviation). Helps determine if your current investments are appropriate for your objectives and risk tolerance.

Retirement Planning:

- **Retirement Capital Needs analysis, reports and graphs.** Helps those still working and those already retired determine their retirement needs so they can appropriately save and invest for retirement. The reports and graphs can be run multiple times, based on different scenarios. For instance, you may want to compare retiring at age 60 vs. retiring at age 65. Two alternative retirement planning scenarios are included in each plan.
- **Monte Carlo Simulation report and graph** illustrates the effect that the variation of rates of return can have over time on your retirement investments. One thousand simulations are run, illustrating both bull and bear markets. These simulations provide an estimate of your chances for meeting your retirement goals, and can help you establish a more realistic retirement plan.
- **Stress Testing of your plan.** Back Test the plan to a specific year; for example this answers; "Would my plan work if I had retired in 1973?" Or "How would my retirement have fared if I had the bad timing of retiring just when the market had began a major?"

Insurance Planning; including Life Disability or Long-Term Care

- **Summary review** of your **disability insurance, long-term care insurance, life insurance.**
- **Review of liability limits on your home and auto**

insurance. This is not an in-depth analysis of your insurance coverage.

- **Estimated life insurance needs,** now and in the future.
- **Recommendation on the type of life insurance (i.e.** term, whole life, variable universal life) which would be the most appropriate.
- **Referral of No Load/Low Load insurance agency.**

College Savings

- **College Cost Estimate** based on specific college.
- **Projections of the savings rate** necessary to reach your college funding goals, based on your objectives.
- Informative material on several options for college savings, and the advantages and disadvantages of each. Includes information on the tax-advantaged college savings plans such as **Coverdell Education.**
- **Savings Accounts, Section 529 savings plans** and certain **saving bonds.**
- **Specific recommendations regarding investments** for your college and other financial goals.

Estate Planning

- **General information on estate planning, including wills, trusts, living wills, powers of attorneys, etc.**
- **Estimates of your estate tax liability,** both in the current year and in future years.
- **Suggestions of strategies** to eliminate or reduce your potential estate tax liability.

Recommendations, including:

- **Specific investment recommendations** that are suitable for your risk tolerance and retirement goals, along with **estimates of the amount you should be saving.**
- **Overall Target Allocation,** plus recommendations based on your specific retirement plans and accounts.
- If needed, suggestions on how to **reduce expenses** and **pay off debts.**
- Other general suggestions pertaining to items such as **disability insurance, long-term care insurance, home/auto insurance (liability only), checking and savings accounts, emergency funds, etc.**

Presentation Meeting:

- Your completed financial plan is presented and explained to you. This presentation meeting can be up to two hours in length.